



Case Study

DOCUSIGN STREAMLINES ITS BUSINESS WITH NETSUITE, PROVIDING A REAL-TIME COMPREHENSIVE VIEW

As it approached 100,000 global customers, DocuSign, a digital signature solution provider, found that revenue recognition had become a bottleneck. The company needed a platform that would streamline its processes and provide a real-time comprehensive overview of its business operations.

With NetSuite, DocuSign has a true single view of its global subsidiaries and multi-currency transactions.

NetSuite integrates cloud solutions for budgeting and forecasting, billing, CRM, and time and expense management, giving DocuSign the flexibility and confidence it needs to make efficiencies, driving the business to new heights.

“NetSuite is a robust, complete solution that we’ve integrated with other SaaS applications to improve efficiency end to end - that’s been a huge improvement.”

DOCUSIGN

DocuSign®

DocuSign® is now a
100%
cloud-based business

**Revenue
recognition
process**
slashed from **nine days to
several hours**

**Monthly
financial
close**
reduced from
15 days to 10

**100,000
global
customers**

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